*β* = .35, *p* = .001

*β* = -.30, *p* = .007

Promotion focus

Sense of control

Trend-reversal predictions

Prevention focus

*β* = .30, *p* = .01

*β* = -.41, *p* < .001

Figure 1. Sense of control mediated the impact of regulatory focus on trend-reversal predictions for Chinese participants.

*β* = .66, *p* < .001

*β* = -.27, *p* < .001

Promotion focus

Sense of control

Trend-reversal predictions

Prevention focus

*β* = .08, *p* = .33

*β* = .04, *p* = .53

Figure 2. Sense of control mediated the impact of promotion focus on trend-reversal predictions for American participants. Dotted lines represent insignificant effects.